

Subject	INTERNATIONAL BUSINESS			
Name of the Resource Person	ChandrashekarRao			
College Name	St. Francis College			
Name of the Rapporteur	Manohar			
College Name	Lowry Memorial College			
Unit No.	Additions or Deletions as per deliberations	Questions under various sections		
		A	B	C
01	Addition : Significance fo IB Deletion: Economic Theories	1	1	1
02	Addition: Strategic Alliance	2	1	1
03	Deletion: Methodology and Conditions	2	1	2
04	Additions: Trade Related Institutions – WTO, IMF, NAFTA, CAFTA, BAFTA, ASEAN, TRPS, SAARC, etc	1	1	-
05	No changes	1	1	1

Subject	E-BUSINESS			
Name of the Resource Person	Nagarejeshwari			
College Name	Baldwin Methodist College			
Name of the Rapporteur	Rekha			
College Name	SDC College			
Unit No.	Additions or Deletions as per deliberations	Questions under various sections		
		A	B	C
01	No changes	2	1	2
02	No changes	2	1	1
03	No changes	1	1	1
04	No changes	2	1	-
05	No changes	-	1	1

Subject	INCOME TAX			
Name of the Resource Person	C. SWAMYNATHAN			
College Name	Asst. Professor GFGC, Malleshwaram			
Name of the Rapporteur	R. L. Das			
College Name	Asst. Professor Brindhavan College			
Unit No.	Additions or Deletions as per deliberations	Questions under various sections		
		A	B	C
01	No of teaching hours need to be reduced to 10 hours	2	1	1
02	As per the syllabus, retirement benefits like gratuity, pension, leave salary is excluded, accordingly no questions should be set on these retirement benefits.	2	1	2
03	As per the syllabus, pre-construction interest is excluded and therefore no problems in house properly should be given based on pre-construction interest adjustment.	1	1	1
04	As per the syllabus no problems relating to profession has been given, so no problems should be included on profession in question paper.	1	1	1
05	Only theory question for Section C to be asked in question paper from this unit.	1	1	1

Subject	STRATEGIC MANAGEMENT			
Name of the Resource Person	Hemanth Kumar M S			
College Name	Asst. Professor, ACE college			
Name of the Rapporteur				
College Name				
Unit No.	Additions or Deletions as per deliberations	Questions under various sections		
		A	B	C
01	Include Meaning of Strategic planning and role and Strategies	1	1	1
02	Include internal environmental analysis PESTLE	2	1	1
03	No addition or deletion	2	1	1
04	2 more hours of teaching is required for the chapter and rest of the chapter remains unchanged	2	2	1
05	2 teaching hours can be reduced	1	1	1

Subject	INTERNATIONAL FINANCE			
Name of the Resource Person	Lakshmi V			
College Name	Acharya Institute of Graduate Studies			
Name of the Rapporteur	Hemalatha			
College Name	Reva Institute of Management studies			
Unit No.	Additions or Deletions as per deliberations	Questions under various sections		
		A	B	C
01	No addition or deletion	2	1	1
02	Additions : GDR's Deletion : Theories of foreign exchange rate determination	2	1	1
03	No addition or deletion	1	1	1
04	No addition or deletion	1	1	1
05	No addition or deletion	1	1	1

Subject	INTERNATIONAL FINANCE			
Name of the Resource Person	Lakshmi V			
College Name	Acharya Institute of Graduate Studies			
Name of the Rapporteur	Hemalatha			
College Name	Reva Institute of Management studies			
Unit No.	Additions or Deletions as per deliberations	Questions under various sections		
		A	B	C
01	No addition or deletion	2	1	1
02	Additions : GDR's Deletion : Theories of foreign exchange rate determination	2	1	1
03	No addition or deletion	1	1	1
04	No addition or deletion	1	1	1
05	No addition or deletion	1	1	1

Subject	STOCK & COMMODITY MARKETS			
Name of the Resource Person	C B Gopinath			
College Name	Jain College			
Name of the Rapporteur	KasturiGopal D			
College Name	DayanandaSagar Business Academy			
Unit No.	Additions or Deletions as per deliberations	Questions under various sections		
		A	B	C
01	Difference between stock and commodity market can be dealt in 4 th Unit Issue Mechanism – Primary and Secondary for Section C	2	1	1
02	Milestones of NSE and BSE for Section B Prerequisites for listing of securities for Section B Functions of SEBI for Section C Functions of Stock exchange for Section C	2	1	1
03	Deletion: Broker Charges Difference between Jobbers and Brokers for Section B Types of Speculation for Section B Operators of Stock Market for Section C Trading and Settlement Mechanism for Section C	1	-	2
04	Functions and objectives of Commodity market for Section B Derivatives on stocks and types of transactions in commodity market for Section C	1	1	1
05	Price discovery mechanism for Section B Benefits of commodity market for Section B	1	2	-

Subject	INTERNATIONAL FINANCE			
Name of the Resource Person	Lakshmi V			
College Name	Acharya Institute of Graduate Studies			
Name of the Rapporteur	Hemalatha			
College Name	Reva Institute of Management studies			
Unit No.	Additions or Deletions as per deliberations	Questions under various sections		
		A	B	C
01	No addition or deletion	2	1	1
02	Additions : GDR's Deletion : Theories of foreign exchange rate determination	2	1	1
03	No addition or deletion	1	1	1
04	No addition or deletion	1	1	1
05	No addition or deletion	1	1	1

Subject	BRAND MANAGEMENT			
Name of the Resource Person	Sajjad Pasha			
College Name	GFGC, Devanahalli			
Name of the Rapporteur	JyothiHegdeKatte			
College Name	GFGC, Kengeri			
Unit No.	Additions or Deletions as per deliberations	Questions under various sections		
		A	B	C
01	No change	1	1	-
02	No change	1	1	1
03	No change	1	1	1
04	No change	1	1	2
05	No change	1	1	2
06	No change	1	1	-

Subject	RETIAL MANAGEMENT			
Name of the Resource Person	C Nagaraju			
College Name	GFGC, Yalakanka			
Name of the Rapporteur	Mamatha			
College Name	Bishop cotton Academy of Professional Management			
Unit No.	Additions or Deletions as per deliberations	Questions under various sections		
		A	B	C
01	No changes	2	1	1
02	No changes	2	1	1
03	No changes	2	1	1
04	To save teaching hours, stick on for components of marketing mix (4 P's)	2	2	2
05	No changes	2	1	1

Subject	COMPENSATION MANAGEMENT			
Name of the Resource Person	Sandhya R			
College Name	MLA AHL			
Name of the Rapporteur	ShruthiPrabhakar			
College Name	PES – BSC, Electronic City			
Unit No.	Additions or Deletions as per deliberations	Questions under various sections		
		A	B	C
01	• Definition and Techniques	1	1	-
	• Performance Appraisal	1	1	-
	• Appraisal Methods	-	1	1
02	• Compensation	1	-	-
	• Incentives	1	1	1
	• Fringe benefits	1	1	-
03	• Components of wage	1	1	-
	• Calculation of wages	1	-	-
	• Labour laws	-	1	1
	• Preparation of Pay Roll	-	-	-
04	• Performance bases pay system	-	1	-
	• Fringe benefits	-	-	1
	• Executive compensation plan	-	-	1
05	• Pay commission	-	1	-
	• Compensation management in MNC	-	-	1

Suggestion for Revision of Syllabus

Chapter I

Compensation Management

15 hrs

Introduction to CM, Components of CM, Wage and salary differences. Importance, scope, role and factors influencing employee compensation. Linkage of compensation with business strategy – recent trends in CM

Chapter II

Job evaluation and performance appraisal

10 hrs

Job evaluation- definition- traditional and new techniques – performance appraisal – basic concepts, performance standard – appraisal methods.

Chapter III

Compensation Administration

15 hrs

Components of wages – basic wages – DA, OT – Basis for calculation of wages – Incentive Schemes – Fringe benefits – Preparation of pay roll – software's used in payroll.

Chapter IV

Rewards and Recognition

10 hrs

Rewards – monetary and non monetary, performance based pay system, executive compensation packages – compensation management in MNC's

Chapter V

Legal and Tax Aspects of Compensation Management

10 hrs

Labour laws on wages, Minimum wages – bonus, PF and gratuity – tax effects and tax implications on compensation.

Subject	ORGANIZATIONAL CHANGE & DEVELOPMENT			
Name of the Resource Person College Name	ShruthiPrabhakar PES – BSC, Electronic City			
Name of the Rapporteur College Name	Sandhya R MLA AHL			
Unit No.	Additions or Deletions as per deliberations	Questions under various sections		
		A	B	C
01	<u>Change Management</u>			
	Importance or Nature	1	1	-
	Basic Step	-	1	-
	Factors influencing change	-	1	1
	Resistance to change	-	1	-
	Overcoming change	-	1	1
02	<u>Organizational effectiveness</u>			
	Organizational effectiveness	1	-	-
	Concept and Approaches	-	1	-
	Measurement	-	-	1
	Level criteria	-	1	-
03	<u>Organizational Development</u>			
	Organizational Development	1	-	-
	OD Interventions	-	1	1
	Inventory of OD interventions	-	-	-
04	<u>OD Interventions</u>			
	Job enrichment	1	-	-
	MBO	1	-	-
	Job Enrichment and MBO	-	1	-
	Optimum Success of OD	-	1	-
05	<u>Creativity and Innovation</u>			
	Creativity and innovation	1	-	-
	Need/importance/components	1	1	-
	Org constraints	-	1	-
	Role of creativity in an organization	-	-	1

Suggestion for Revision of Syllabus

Chapter I

Organization Culture

8 hrs

Nature of change, organization vision, mission, value and strategy, Cultural dimensions, factors influencing culture, sustaining culture, effect of sustaining culture and problems, changing organization culture.

Chapter II

Change management

10 hrs

Importance, scope and nature of change, change and human response, introducing change effectively, basics steps in CM, factors influencing change, overcoming resistance to change

Chapter III

Organization Effectiveness

10 hrs

OE – concept – approaches and challenges, measurement of effectiveness, problems in measurement of effectiveness,

Chapter IV

Organizational Development and Interventions

18 hrs

Nature and scope of OD, assumptions and values, relevant system concepts and action research

OI – interventions – Team, inter-group, personal, interpersonal, group processes, comprehensive and structural.

A descriptive inventory of OD interventions. Job enrichment and MBO, conditions for optimum success of OD.

Chapter V

Creativity and Innovation

10 hrs

Meaning, need and components of creativity and innovation, organizational constraints, organizational enrichment, organizational environment for creativity and innovation, role of creativity and its importance for Org. sustainability , role of different levels of Management and employees for creativity and innovation.